



Job for Think & Learn Pvt Ltd

Think & Learn is a niche player in the global edutech segment. A winner of the Deloitte Fastest 50 India Award in 2012,'13,'14,'15 and the Fastest 300 Asia Award for the last three years. **Think & Learn** provides educational offerings for a lifetime with teaching skills that give students a crucial competitive advantage in learning to strengthen their basics for examinations and life not just through the app world but also through its training division - Byju's Classes.

Our wide range of products includes classes for Overseas and Domestic Test Preparation courses handed over in varied formats. The company started with a regular Classroom model and has switched over to a technology-enabled platform making it currently a **3500Crore** education enterprise and easily the biggest in India. Not only has the group of passionate educators created technology platforms in Android, it has partnered with the biggest names in different industries to create products for Tablets, apps for Android and iOS smartphones across the world touching close to one million students worldwide.

The company has raised over Rs 700 crore in three rounds from venture capital firms Aarin Capital and Sequoia Capital, and Belgian investment firm Sofina . The latest investment has been by Facebook's founder Mark Zuckerberg and his wife Priscilla Chan making their first investment in an Indian startup by leading a \$50 million round of funding in Byju's.

If you are passionate about making India and the world **Think & Learn** through various platforms, modes and pedagogies then look no further!

Our employees can look forward to multiple benefit schemes starting from incentives, impact bonuses, travel incentives, health benefits and much more. The average growth rate of our employees year on year will be anywhere between 30% to 50%.

Job Title: Business Development Associate

Job Description: Building market position by locating, developing, defining, negotiating, and closing business relationships. Locating/proposing potential business deals for the company by contacting potential partners/customers and by discovering and exploring opportunities. Also will be involved in the screening of potential deals by analysis of market strategies, details of deal requirements as well as financials.



Skill Set: Keen interest in education and innovation. Being interested in solving business and customer issues through strong lines of communication and presence of mind. An inherent ability to position, market and sell an idea or product will be a key skill set.

Skills Preferred:

- Excellent in problem solving
- Strong analytical ability
- Very good communication (both written and verbal) and interpersonal skills
- Fast-learner, keen on details, and self-motivated
- Presentation skills

Location: Bangalore.

Date of Joining: December-January

Applicable for: B.E / B.Tech, MBA [All branches] 2016-17 Batch

Sector: Sales, Marketing.

UG/PG Cut-off: 6 CGPA or 50% and above.

Placement Process: Group Discussion and Personal Interview.

Type of Offers:

- Placement with Internship
- Internship

CTC:

- 6 LPA
- Stipend of Rs 20,000 pm during internship

All the candidates should bring the following to test venue:

- 1 copy of **RESUME**
- Two sets of photocopies of your **mark lists**[10th/12th]
- Two passport size **photographs**
- College **ID**/Any other Photo **ID**