


## TRAINING AND PLACEMENT DIVISION

CAMPUS RECRUITMENT NOTIFICATION

Visiting Company	 <p>ISO 9001:2008 Certified</p>
Recruitment Type	Pool Campus
Date & Time	22 <sup>nd</sup> October, 2016 at 09:00am
Venue	Auditorium, MLR Institute of Technology
Job Designation	<p><b>1. Career Development Manager</b>  <b>Eligibility:</b> MBA/ PGDM – Marketing/ Retail/ General 2016 &amp; 2017 passouts  <b>Job Description:</b> (70% inside sales &amp; 30% outdoor meetings)</p> <ul style="list-style-type: none"> <li>○ Achieving enrolment targets (End to End Sales)</li> <li>○ Lead generation through cold calling.</li> <li>○ Meeting &amp; Counselling prospective students (mostly working executives in various industries)</li> </ul> <p><b>Remuneration details:</b> 6.66 LPA/ 6.06 LPA/ 5.82 LPA</p> <p><b>2. Recruitment Executive - (Management Trainee)</b>  <b>Eligibility:</b> MBA /PGDM – HR/ Personnel Management 2016&amp;2017 Passouts  <b>Job Description:</b> End to end recruitments  <b>Desired candidate profile:</b></p> <ul style="list-style-type: none"> <li>○ Excellent Communication &amp; interpersonal skills</li> <li>○ Pleasant personality</li> </ul> <p><b>Remuneration details:</b> 4.56 LPA</p> <p><b>3. Career Development Executive</b>  <b>Eligibility:</b> Commerce/Management Graduates (B.Com/BBA/BMS)  <b>Job Description:</b> (70% inside sales &amp; 30% outdoor meetings)</p> <ul style="list-style-type: none"> <li>○ Achieving enrolment targets (End to End Sales).</li> <li>○ Lead generation through cold calling.</li> <li>○ Meeting &amp; Counselling prospective students (mostly working executives in various industries)</li> </ul> <p><b>Remuneration details:</b> 4.80 / 4.44 LPA</p> <p><b>4. Recruitment Executive – (Graduate Trainee)</b>  <b>Eligibility:</b> Commerce/Management Graduates (B.Com/BBA)  <b>Job Description:</b>  End to end recruitments i.e. Sourcing, screening, interviewing &amp; scheduling  <b>Desired candidate profile:</b></p> <ul style="list-style-type: none"> <li>○ Excellent Communication &amp; interpersonal skills</li> <li>○ Pleasant personality</li> </ul> <p><b>Remuneration details:</b> 3.24 LPA</p> <p><b>5. Management Intern</b>  <b>Desired candidate Profile:</b></p> <ul style="list-style-type: none"> <li>○ MBA/PGDM – 2018 passout</li> <li>○ Candidates wanting to take Marketing as their Specialization</li> <li>○ Good Communication skills</li> </ul> <p><b>Job Description:</b></p> <ul style="list-style-type: none"> <li>○ Lead generation through cold calling.</li> <li>○ Meeting &amp; Counselling prospective students</li> </ul> <p><b>Stipend:</b> Rs. 10,000 per month</p>

Selection Process	<ul style="list-style-type: none"> <li>➤ Pre-placement Talk</li> <li>➤ Group Discussion</li> <li>➤ Personal Interview</li> <li>➤ Company Director Interview (at office)</li> </ul>
Documents to be carried	<ul style="list-style-type: none"> <li>▪ 2 copies of updated Resume &amp; 2 passport size Photographs</li> <li>▪ 1 set of photocopies of Marks Memos of 10<sup>th</sup>, 12<sup>th</sup> &amp; B.Tech. (till last semester) along with Originals</li> <li>▪ 1 photocopy of any valid Photo Id along with Original</li> </ul>
About Jaro Education	<p>Jaro education is one of the leading companies in Indian Education Sector, catering to the needs of working professionals by offering varied management programs through online mode with the best-in-class learning methodology. Taking ahead the legacy of providing quality, Jaro believes in catering to the ethereal quality of education tailored-in with the relevance to the present times and the current industry standards; thus projecting a complete educational experience for the students. The company's strategy is to respond meticulously &amp; diligently to the needs of the industry &amp; student community across the globe. For more details visit <a href="http://www.jaro.in">www.jaro.in</a></p>
<p style="text-align: center;">For any clarifications in this regard, contact Training &amp; Placements Division, MLRIT.</p> <p>Phone: 9866193405/ 9959833100 <span style="float: right;">Email: <a href="mailto:placements@mlrinstitutions.ac.in">placements@mlrinstitutions.ac.in</a></span></p> <p>Date: 19<sup>th</sup> October, 2016. <span style="float: right;">Mr. P. Ravi Chandra Head – Training &amp; Placements</span></p>	